

ANNALY CAPITAL MANAGEMENT, INC. REPORTS 4th QUARTER 2018 RESULTS

NEW YORK—February 13, 2019 —Annaly Capital Management, Inc. (NYSE: NLY) (the "Company" or "Annaly") today announced its financial results for the quarter and year ended December 31, 2018.

Financial Highlights

- GAAP net income (loss) of (\$1.74) per average common share for the quarter, (\$0.06) for the year ended 2018
- Core earnings (excluding PAA) of \$0.29 per average common share for the quarter, \$1.20 for the year ended 2018
- GAAP return on average equity of 0.38% and core return on average equity (excluding PAA) of 10.99% for the year ended 2018
- Book value per common share of \$9.39
- Economic leverage of 7.0x as compared to 6.7x at September 30, 2018 and 6.6x at December 31, 2017
- Net interest margin (excluding PAA) of 1.49% as compared to 1.50% in the prior quarter
- Declared 21st consecutive quarterly dividend of \$0.30 per common share

Business Highlights

Investment and Capital Growth

- Further advanced Annaly's diversification strategy by adding \$4.2 billion⁽¹⁾ of credit assets throughout 2018, an increase of 65%⁽²⁾ year-over-year
 - Utilized new origination partnerships for Residential Credit, which contributed to total portfolio growth of 17% in 2018
 - Expanded Commercial Real Estate coverage model with enhanced regional origination presence and capital markets efforts, which drove total portfolio growth of 24% year-over-year
 - Heightened focus on lead arranger roles in Middle Market Lending with emphasis on larger, more concentrated positions in high quality credit assets, which contributed to portfolio growth of 87% in 2018
- Acquired MTGE Investment Corp. in September 2018 for \$906 million, representing Annaly's third acquisition since the beginning of 2013
- Raised over \$2 billion of common and preferred equity since the beginning of 2018, including gross proceeds of \$840 million through an overnight common equity offering in January, representing the first equity offering across the U.S. capital markets in 2019

Financing and Liquidity

- Added \$900 million of credit financing capacity through three new facilities and upsizing of existing facilities since the beginning
 of 2018
- Completed four residential whole loan securitizations since the beginning of 2018 for an aggregate of \$1.5 billion, solidifying market access as a programmatic issuer
- Ended 2018 with \$7.7 billion in unencumbered assets, reflecting the strength of Annaly's liquidity position to continue to support opportunistic portfolio expansion and manage through periods of volatility

"In 2018, we were successful in accomplishing many of our strategic goals and delivered strong financial performance despite a challenging market environment," commented Kevin Keyes, Chairman, Chief Executive Officer and President. "These achievements are a direct result of the advancements made in our internal and external growth strategies. In 2018, we opportunistically grew our capital allocation to credit through our diversified investment expertise and proprietary origination partners. Additionally, we enhanced our external growth strategy through further consolidation of the industry and our industry leading execution in the capital markets. Given our numerous and broad strategic priorities for this year and beyond, we continue to place heightened focus on our liquidity, disciplined investment approach and diversified financing alternatives for each of our businesses."

⁽¹⁾ Includes unfunded commitments of \$161 million

⁽²⁾ Excludes loans acquired through securitization call rights and assets onboarded in connection with the MTGE Investment Corp. acquisition

Financial Performance

The following table summarizes certain key performance indicators as of and for the quarters ended December 31, 2018, September 30, 2018 and December 31, 2017:

	Decer	nber 31, 2018	Septer	nber 30, 2018	Decen	ıber 31, 2017
Book value per common share (1)	\$	9.39	\$	10.03	\$	11.34
Economic leverage at period-end (2)		7.0:1		6.7:1		6.6:1
GAAP net income (loss) per average common share (3)	\$	(1.74)	\$	0.29		0.62
Annualized GAAP return (loss) on average equity		(62.05)%		10.73%		20.58%
Net interest margin (4)		1.34 %		1.49%		1.47%
Average yield on interest earning assets (5)		3.21 %		3.21%		2.97%
Average cost of interest bearing liabilities (6)		2.22 %		2.08%		1.83%
Net interest spread		0.99 %		1.13%		1.14%
Core earnings metrics *						
Core earnings (excluding PAA) per average common share (3)(7)	\$	0.29	\$	0.30	\$	0.31
Core earnings per average common share (3)(7)	\$	0.26	\$	0.29	\$	0.30
PAA cost (benefit) per average common share	\$	0.03	\$	0.01	\$	0.01
Annualized core return on average equity (excluding PAA)		11.48 %		10.85%		10.67%
Net interest margin (excluding PAA) (4)		1.49 %		1.50%		1.51%
Average yield on interest earning assets (excluding PAA) (5)		3.38 %		3.22%		3.02%
Net interest spread (excluding PAA)		1.16 %		1.14%		1.19%

- * Represents non-GAAP financial measures. Please refer to the 'Non-GAAP Financial Measures' section for additional information.
- (1) Book value per common share at September 30, 2018 includes 10.6 million shares of the Company's common stock that were pending issuance to shareholders of MTGE Investment Corp. ("MTGE") at September 30, 2018 in connection with the Company's acquisition of MTGE.
- (2) Computed as the sum of recourse debt, to-be-announced ("TBA") derivative and CMBX notional outstanding and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Securitized debt, certain credit facilities (included within other secured financing) and mortgages payable are non-recourse to the Company and are excluded from this measure.
- Net of dividends on preferred stock. The quarter ended December 31, 2017 excludes cumulative and undeclared dividends of \$8.3 million on the Company's Series F Preferred Stock as of September 30, 2017.
- (4) Net interest margin represents the sum of the Company's interest income plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances. Net interest margin (excluding PAA) excludes the premium amortization adjustment ("PAA") representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities.
- Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income (excluding PAA).
- (6) Average cost of interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Average interest bearing liabilities reflects the average amortized cost during the period. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps. Prior to the quarter ended March 31, 2018, this metric included the net interest component of interest rate swaps used to hedge cost of funds. Beginning with the quarter ended March 31, 2018, as a result of changes to the Company's hedging portfolio, this metric reflects the net interest component of all interest rate swaps.
- Beginning with the quarter ended September 30, 2018, the Company updated its calculation of core earnings and related metrics to reflect changes to its portfolio composition and operations, including the acquisition of MTGE in September 2018. Refer to the section titled "Non-GAAP Financial Measures" for a complete discussion of core earnings and core earnings (excluding PAA) per average common share, and other non-GAAP financial measures. Prior period results have not been adjusted to conform to the revised calculation as the impact in each of those periods is not material.

Other Information

This news release and our public documents to which we refer contain or incorporate by reference certain forward-looking statements which are based on various assumptions (some of which are beyond our control) and may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as "may," "will," "believe," "expect," "anticipate," "continue," or similar terms or variations on those terms or the negative of those terms. Actual results could differ materially from those set forth in forward-looking statements due to a variety of factors, including, but not limited to, changes in interest rates; changes in the yield curve; changes in prepayment rates; the availability of mortgage-backed securities and other securities for purchase; the availability of financing and, if available, the terms of any financing; changes in the market value of our assets; changes in business conditions and the general economy; our ability to grow our commercial real estate business; our ability to grow our residential credit business; our ability to grow our middle market lending business; credit risks related to our investments in credit risk transfer securities, residential mortgage-backed securities and related residential mortgage credit assets, commercial real estate assets and corporate debt; risks related to investments in mortgage servicing rights; our ability to consummate any contemplated investment opportunities; changes in government regulations or policy affecting our business; our ability to maintain our qualification as a REIT for U.S. federal income tax purposes; and our ability to maintain our exemption from registration under the Investment Company Act of 1940, as amended. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements, see "Risk Factors" in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. We do not undertake, and specifically discl

result of any revisions which may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements, except as required by law.

Annaly is a leading diversified capital manager that invests in and finances residential and commercial assets. Annaly's principal business objective is to generate net income for distribution to its stockholders and to preserve capital through prudent selection of investments and continuous management of its portfolio. Annaly has elected to be taxed as a real estate investment trust, or REIT, for federal income tax purposes. Annaly is externally managed by Annaly Management Company LLC. Additional information on the Company can be found at www.annaly.com.

Annaly routinely posts important information for investors on the Company's website, www.annaly.com. Annaly intends to use this webpage as a means of disclosing material, non-public information, for complying with the Company's disclosure obligations under Regulation FD and to post and update investor presentations and similar materials on a regular basis. Annaly encourages investors, analysts, the media and others interested in Annaly to monitor the Company's website, in addition to following Annaly's press releases, SEC filings, public conference calls, presentations, webcasts and other information it posts from time to time on its website. To sign-up for email-notifications, please visit the "Email Alerts" section of our website, www.annaly.com, under the "Investors" section and enter the required information to enable notifications. The information contained on, or that may be accessed through, the Company's webpage is not incorporated by reference into, and is not a part of, this document.

The Company prepares a supplemental investor presentation and a financial summary for the benefit of its shareholders. Both the Fourth Quarter 2018 Investor Presentation and the Fourth Quarter 2018 Financial Summary can be found at the Company's website (www.annaly.com) in the Investors section under Investor Presentations.

Conference Call

The Company will hold the fourth quarter 2018 earnings conference call on February 14, 2019 at 9:00 a.m. Eastern Time. The number to call is 844-512-2926 for domestic calls and 412-317-6300 for international calls. The conference passcode is 4136971. There will also be an audio webcast of the call on www.annaly.com. The replay of the call will be available for one week following the conference call. The replay number is 877-344-7529 for domestic calls and 412-317-0088 for international calls and the conference passcode is 10128325. If you would like to be added to the e-mail distribution list, please visit www.annaly.com, click on Investors, then select Email Alerts and complete the email notification form.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(dollars in thousands, except per share data)

	D	ecember 31, 2018	S	eptember 30, 2018	June 30, 2018			March 31, 2018		ecember 31, 2017 ⁽¹⁾
	(unaudited)		(unaudited)		(unaudited)		(unaudited)		
Assets										
Cash and cash equivalents	\$	1,735,749	\$	1,082,747	\$	1,135,329	\$	984,275	\$	706,589
Securities		92,623,788		91,338,611		88,478,689		90,539,192		92,563,572
Loans, net		4,585,975		4,224,203		3,692,172		3,208,617		2,999,148
Mortgage servicing rights		557,813		588,833		599,014		596,378		580,860
Assets transferred or pledged to securitization vehicles		3,833,200		4,287,821		3,066,270		3,256,621		3,306,133
Real estate, net		739,473		753,014		477,887		480,063		485,953
Derivative assets		200,503		404,841		212,138		230,302		313,885
Reverse repurchase agreements		650,040		1,234,704		259,762		200,459		_
Receivable for unsettled trades		68,779		1,266,840		21,728		45,126		1,232
Interest receivable		357,365		347,278		323,769		326,989		323,526
Goodwill and intangible assets, net		100,854		103,043		91,009		92,763		95,035
Other assets		333,988		329,868		475,230		421,448		384,117
Total assets	\$	105,787,527	\$	105,961,803	\$	98,832,997	\$	100,382,233	\$	101,760,050
Liabilities and stockholders' equity										
Liabilities										
Repurchase agreements	\$	81,115,874	\$	79,073,026	\$	75,760,655	\$	78,015,431	\$	77,696,343
Other secured financing		4,183,311		4,108,547		3,760,487		3,830,075		3,837,528
Debt issued by securitization vehicles		3,347,062		3,799,542		2,728,692		2,904,873		2,971,771
Mortgages payable		511,056		511,588		309,878		309,794		309,686
Derivative liabilities		889,750		379,794		494,037		580,941		607,854
Payable for unsettled trades		583,036		2,505,428		1,108,834		91,327		656,581
Interest payable		570,928		399,605		478,439		284,696		253,068
Dividends payable		394,129		102,811		349,300		347,897		347,876
Other liabilities		74,580		125,606		68,819		74,264		207,770
Total liabilities		91,669,726		91,005,947		85,059,141		86,439,298		86,888,477
Stockholders' equity										
Preferred stock, par value \$0.01 per share (2)		1,778,168		1,778,168		1,723,168		1,723,168		1,720,381
Common stock, par value \$0.01 per share (3)		13,138		13,031		11,643		11,597		11,596
Additional paid-in capital		18,794,331		18,793,706		17,268,596		17,218,191		17,221,265
Accumulated other comprehensive income (loss)		(1,979,865)		(3,822,956)		(3,434,447)		(3,000,080)		(1,126,020
Accumulated deficit		(4,493,660)		(1,811,955)		(1,800,370)		(2,015,612)		(2,961,749
Total stockholders' equity		14,112,112		14,949,994		13,768,590		13,937,264		14,865,473
Noncontrolling interests		5,689		5,862		5,266		5,671		6,100
Total equity		14,117,801		14,955,856	_	13,773,856		13,942,935	_	14,871,573
Total liabilities and equity	\$	105,787,527	\$	105,961,803	\$	98,832,997	\$	100,382,233	\$	101,760,050

⁽¹⁾ Derived from the audited consolidated financial statements at December 31, 2017.

^{(2) 7.625%} Series C Cumulative Redeemable Preferred Stock - Includes 7,000,000 shares authorized, issued and outstanding at December 31, 2018 and September 30, 2018. Includes 12,000,000 shares authorized and 7,000,000 shares issued and outstanding at June 30, 2018 and March 31, 2018. Includes 12,000,000 shares authorized, issued and outstanding at December 31, 2017.

^{7.50%} Series D Cumulative Redeemable Preferred Stock - Includes 18,400,000 shares authorized, issued and outstanding.

^{7.625%} Series E Cumulative Redeemable Preferred Stock - Includes 0 shares authorized, issued and outstanding at December 31, 2018 and September 30, 2018. Includes 11,500,000 shares authorized and 0 shares issued and outstanding at June 30, 2018 and March 31, 2018. Includes 11,500,000 shares authorized, issued and outstanding at December 31, 2017.

^{6.95%} Series F Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 28,800,000 shares authorized, issued and outstanding.

^{6.50%} Series G Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 19,550,000 shares authorized and 17,000,000 shares issued and outstanding at December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018. Includes 0 shares authorized, issued and outstanding at December 31, 2017.

^{8.125%} Series H Cumulative Redeemable Preferred Stock - Includes 2,200,000 shares authorized, issued and outstanding at December 31, 2018 and September 30, 2018. Includes 0 shares authorized, issued and outstanding at June 30, 2018, March 31, 2018 and December 31, 2017.

Includes 1,924,050,000 shares authorized and 1,313,763,450 shares issued and outstanding at December 31, 2018. Includes 1,924,050,000 shares authorized and 1,303,079,555 shares issued and outstanding at September 30, 2018. Includes 1,909,750,000 shares authorized and 1,164,333,831 shares issued and outstanding at June 30, 2018. Includes 1,909,750,000 shares authorized and 1,159,657,350 shares issued and outstanding at March 31, 2018. Includes 1,929,300,000 shares authorized and 1,159,585,078 shares issued and outstanding at December 31, 2017.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (dollars in thousands, except per share data) (Unaudited)

			For the quarters ended							
	De	cember 31, 2018	Sep	otember 30, 2018		June 30, 2018		March 31, 2018	De	ecember 31, 2017
Net interest income										
Interest income	\$	859,674	\$	816,596	\$	776,806	\$	879,487	\$	745,423
Interest expense		586,774		500,973		442,692		367,421		318,711
Net interest income		272,900		315,623		334,114		512,066		426,712
Realized and unrealized gains (losses)										
Net interest component of interest rate swaps		65,889		51,349		31,475		(48,160)		(82,271)
Realized gains (losses) on termination or maturity of interest rate swaps		_		575		_		834		(160,075)
Unrealized gains (losses) on interest rate swaps		(1,313,882)		417,203		343,475		977,285		484,447
Subtotal		(1,247,993)		469,127		374,950		929,959		242,101
Net gains (losses) on disposal of investments		(747,505)		(324,294)		(66,117)		13,468		7,895
Net gains (losses) on other derivatives		(484,872)		94,827		34,189		(47,145)		121,334
Net unrealized gains (losses) on instruments measured at fair value through earnings		(18,169)		(39,944)		(48,376)		(51,593)		(12,115)
Loan loss provision		(3,496)								_
Subtotal		(1,254,042)		(269,411)		(80,304)		(85,270)		117,114
Total realized and unrealized gains (losses)		(2,502,035)		199,716		294,646		844,689		359,215
Other income (loss)		52,377		(10,643)		34,170		34,023		25,064
General and administrative expenses										
Compensation and management fee		43,750		45,983		45,579		44,529		44,129
Other general and administrative expenses		33,323		80,526		18,202		17,981		15,128
Total general and administrative expenses		77,073		126,509		63,781		62,510		59,257
Income (loss) before income taxes		(2,253,831)		378,187		599,149		1,328,268		751,734
Income taxes		1,041		(7,242)		3,262		564		4,963
Net income (loss)		(2,254,872)		385,429		595,887		1,327,704		746,771
Net income (loss) attributable to noncontrolling interests		17		(149)		(32)		(96)		(151)
Net income (loss) attributable to Annaly		(2,254,889)		385,578		595,919		1,327,800		746,922
Dividends on preferred stock (1)		32,494		31,675		31,377		33,766		32,334
Net income (loss) available (related) to common stockholders	\$	(2,287,383)	\$	353,903	\$	564,542	\$	1,294,034	\$	714,588
Net income (loss) per share available (related) to common stockholder	s									
Basic	\$	(1.74)	\$	0.29	\$	0.49	\$	1.12	\$	0.62
Diluted	\$	(1.74)	\$	0.29	\$	0.49	\$	1.12	\$	0.62
Weighted average number of common shares outstanding										
Basic	1,3	314,377,748	1,2	202,353,851		1,160,436,777		1,159,617,848	1,	,151,653,296
Diluted	1,3	314,377,748	1,2	202,353,851		1,160,979,451		1,160,103,185	1,	,152,138,887
Other comprehensive income (loss)										
Net income (loss)	\$	(2,254,872)	\$	385,429	\$	595,887	\$	1,327,704	\$	746,771
Unrealized gains (losses) on available-for-sale securities		1,100,052		(719,609)		(505,130)		(1,879,479)		(487,597)
Reclassification adjustment for net (gains) losses included in net income (loss)		743,039		331,100		70,763		5,419		1,726
Other comprehensive income (loss)		1,843,091		(388,509)		(434,367)		(1,874,060)		(485,871)
Comprehensive income (loss)		(411,781)		(3,080)		161,520		(546,356)		260,900
Comprehensive income (loss) attributable to noncontrolling interests		17		(149)		(32)		(96)		(151)
Comprehensive income (loss) attributable to Annaly		(411,798)		(2,931)		161,552		(546,260)		261,051
Dividends on preferred stock (1)		32,494		31,675		31,377		33,766		32,334
Comprehensive income (loss) attributable to common stockholders	\$	(444,292)	\$	(34,606)	\$		\$	(580,026)	\$	228,717
		(1,2 / 2)	<u> </u>	(5 1,000)	<u> </u>	130,173	<u> </u>	(230,020)	- <u>-</u>	0,717

The quarter ended December 31, 2017 excludes cumulative and undeclared dividends of \$8.3 million on the Company's Series F Preferred Stock as of September 30, 2017.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (dollars in thousands, except per share data)

For the years ended **December 31, 2018** December 31, 2017 (1) (unaudited) Net interest income \$ 3,332,563 2,493,126 Interest income 1,897,860 1,008,354 Interest expense 1,434,703 1,484,772 Net interest income Realized and unrealized gains (losses) 100,553 Net interest component of interest rate swaps (371,108)Realized gains (losses) on termination or maturity of interest rate swaps 1,409 (160, 133)Unrealized gains (losses) on interest rate swaps 424,081 512,918 Subtotal 526,043 (18,323) Net gains (losses) on disposal of investments (1,124,448)(3.938)(403,001)Net gains (losses) on other derivatives 261,438 Net unrealized gains (losses) on instruments measured at fair value through earnings (158,082)(39,684)Loan loss provision (3,496)Subtotal (1,689,027)217,816 Total realized and unrealized gains (losses) (1,162,984)199,493 109,927 Other income (loss) 115,857 General and administrative expenses Compensation and management fee 179,841 164,322 Other general and administrative expenses 150,032 59,802 329,873 224,124 Total general and administrative expenses Income (loss) before income taxes 51,773 1,575,998 Income taxes (2,375)6,982 Net income (loss) 54,148 1,569,016 Net income (loss) attributable to noncontrolling interests (260)(588)54,408 Net income (loss) attributable to Annaly 1,569,604 129,312 Dividends on preferred stock 109,635 Net income (loss) available (related) to common stockholders (74,904) \$ 1,459,969 Net income (loss) per share available (related) to common stockholders \$ (0.06) \$ 1.37 Basic \$ (0.06) \$ 1.37 Weighted average number of common shares outstanding 1,209,601,809 1,065,923,652 Basic 1,209,601,809 Diluted 1,066,351,616 Other comprehensive income (loss) \$ Net income (loss) 54,148 1,569,016 Unrealized gains (losses) on available-for-sale securities (2,004,166)(89,997)1,150,321 Reclassification adjustment for net (gains) losses included in net income (loss) 49,870 (853,845) Other comprehensive income (loss) (40,127)(799,697)Comprehensive income (loss) 1,528,889 Comprehensive income (loss) attributable to noncontrolling interests (260)(588)Comprehensive income (loss) attributable to Annaly (799,437)1,529,477 129,312 109,635 Dividends on preferred stock Comprehensive income (loss) attributable to common stockholders (928,749) \$ 1,419,842

⁽¹⁾ Derived from the audited consolidated financial statements for the year ended December 31, 2017.

The following table presents key metrics of the Company's portfolio, liabilities and hedging positions, and performance as of and for the quarters ended December 31, 2018, September 30, 2018, and December 31, 2017:

	Dec	ember 31, 2018	September 30 2018	,	December 31, 2017
Portfolio related metrics					
Fixed-rate Residential Securities as a percentage of total Residential Securities		93%	92%	ó	90%
Adjustable-rate and floating-rate Residential Securities as a percentage of total Residential Securities		7%	8%	ó	10%
Weighted average experienced CPR for the period		7.9%	10.3%	ó	9.8%
Weighted average projected long-term CPR at period-end		10.1%	9.1%	ó	10.4%
Liabilities and hedging metrics					
Weighted average days to maturity on repurchase agreements outstanding at period-end Hedge ratio ⁽¹⁾		77 94%	55 96%		58 70%
Weighted average pay rate on interest rate swaps at period-end (2)		2.17%	2.10%		2,22%
Weighted average receive rate on interest rate swaps at period-end (2)		2.68%	2.33%		1.58%
Weighted average net rate on interest rate swaps at period-end (2)		(0.51)%	(0.23)		0.64%
Leverage at period-end (3)		6.3:1	5.9:1		5.7:1
Economic leverage at period-end (4)		7.0:1	6.7:		6.6:1
Capital ratio at period-end		12.1%	12.6	%	12.9%
Performance related metrics					
Book value per common share (5)	\$	9.39	\$ 10.03		\$ 11.34
GAAP net income (loss) per average common share (6)	\$	(1.74)	\$ 0.29		\$ 0.62
Annualized GAAP return (loss) on average equity		(62.05)%	10.73%	ó	20.58%
Net interest margin		1.34%	1.49%	ó	1.47%
Average yield on interest earning assets (7)		3.21%	3.21%	ó	2.97%
Average cost of interest bearing liabilities (8)		2.22%	2.08%	ó	1.83%
Net interest spread		0.99%	1.13%	ó	1.14%
Dividend declared per common share	\$	0.30	\$ 0.30		\$ 0.30
Annualized dividend yield (9)		12.22%	11.73%	ó	10.09%
Core earnings metrics *					
Core earnings (excluding PAA) per average common share (6)	\$	0.29	\$ 0.30		\$ 0.31
Core earnings per average common share (6)	\$	0.26	\$ 0.29		\$ 0.30
PAA cost (benefit) per average common share	\$	0.03	\$ 0.01		\$ 0.01
Annualized core return on average equity (excluding PAA)		11.48%	10.85%	ó	10.67%
Net interest margin (excluding PAA)		1.49%	1.50%	ó	1.51%
Average yield on interest earning assets (excluding PAA) (7)		3.38%	3.22%	ó	3.02%
Net interest spread (excluding PAA)		1.16%	1.14%	ó	1.19%

- * Represents non-GAAP financial measures. Please refer to the 'Non-GAAP Financial Measures' section for additional information.
- (1) Measures total notional balances of interest rate swaps, interest rate swaptions and futures relative to repurchase agreements, other secured financing and TBA notional outstanding; excludes MSRs and the effects of term financing, both of which serve to reduce interest rate risk. Additionally, the hedge ratio does not take into consideration differences in duration between assets and liabilities.
- (2) Excludes forward starting swaps.
- (3) Debt consists of repurchase agreements, other secured financing, securitized debt and mortgages payable. Certain credit facilities (included within other secured financing), securitized debt and mortgages payable are non-recourse to the Company.
- (4) Computed as the sum of recourse debt, TBA derivative and CMBX notional outstanding and net forward purchases of investments divided by total equity.
- (5) Book value per common share at September 30, 2018 includes 10.6 million shares of the Company's common stock that were pending issuance to shareholders of MTGE at September 30, 2018 in connection with the Company's acquisition of MTGE.
- (6) Net of dividends on preferred stock. The quarter ended December 31, 2017 excludes cumulative and undeclared dividends of \$8.3 million on the Company's Series F Preferred Stock as of September 30, 2017.
- (7) Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income (excluding PAA).
- (8) Average cost of interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Average interest bearing liabilities reflects the average amortized cost during the period. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps. Prior to the quarter ended March 31, 2018, this metric included the net interest component of interest rate swaps used to hedge cost of funds. Beginning with the quarter ended March 31, 2018, as a result of changes to the Company's hedging portfolio, this metric reflects the net interest component of all interest rate swaps.
- (9) Based on the closing price of the Company's common stock of \$9.82, \$10.23 and \$11.89 at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

The following table contains additional information on our residential and commercial investments as of the dates presented:

	For the quarters ended								
		December 31, 2018		September 30, 2018		December 31, 2017			
Agency mortgage-backed securities	\$	90,752,995	\$	89,290,128	\$	90,551,763			
Credit risk transfer securities		552,097		688,521		651,764			
Non-agency mortgage-backed securities		1,161,938		1,173,467		1,097,294			
Commercial mortgage-backed securities		156,758		186,495		262,751			
Total securities	\$	92,623,788	\$	91,338,611	\$	92,563,572			
Residential mortgage loans	\$	1,359,806	\$	1,217,139	\$	958,546			
Commercial real estate debt and preferred equity		1,296,803		1,435,865		1,029,327			
Loans held for sale, net		42,184		42,325		_			
Corporate debt		1,887,182		1,528,874		1,011,275			
Total loans	\$	4,585,975	\$	4,224,203	\$	2,999,148			
Mortgage servicing rights	\$	557,813	\$	588,833	\$	580,860			
Residential mortgage loans transferred or pledged to securitization vehicles	\$	1,094,831	\$	765,876	\$	479,776			
Commercial real estate debt transferred or pledged to securitization vehicles		2,738,369		3,521,945		2,826,357			
Assets transferred or pledged to securitization vehicles	\$	3,833,200	\$	4,287,821	\$	3,306,133			
Real estate, net	\$	739,473	\$	753,014	\$	485,953			
Total residential and commercial investments	\$	102,340,249	\$	101,192,482	\$	99,935,666			

Non-GAAP Financial Measures

Beginning with the quarter ended September 30, 2018, the Company updated its calculation of core earnings and related metrics to reflect changes to its portfolio composition and operations, including the acquisition of MTGE in September 2018. Compared to prior periods, the revised definition of core earnings includes coupon income (expense) on CMBX positions (reported in Net gains (losses) on other derivatives) and excludes depreciation and amortization expense on real estate and related intangibles (reported in Other income (loss)), non-core income (loss) allocated to equity method investments (reported in Other income (loss)) and the income tax effect of non-core income (loss) (reported in Income taxes). Prior period results have not been adjusted to conform to the revised calculation as the impact in each of those periods is not material.

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company provides the following non-GAAP measures:

- core earnings and core earnings (excluding PAA);
- core earnings attributable to common stockholders and core earnings attributable to common stockholders (excluding PAA);
- core earnings and core earnings (excluding PAA) per average common share;
- annualized core return on average equity (excluding PAA);
- interest income (excluding PAA);
- economic interest expense;
- economic net interest income (excluding PAA);
- average yield on interest earning assets (excluding PAA);
- net interest margin (excluding PAA); and
- net interest spread (excluding PAA).

These measures should not be considered a substitute for, or superior to, financial measures computed in accordance with GAAP. While intended to offer a fuller understanding of the Company's results and operations, non-GAAP financial measures also have limitations. For example, the Company may calculate its non-GAAP metrics, such as core earnings, or the PAA, differently than its peers making comparative analysis difficult. Additionally, in the case of non-GAAP measures that exclude the PAA, the amount of amortization expense excluding the PAA is not necessarily representative of the amount of future periodic amortization nor is it indicative of the term over which the Company will amortize the remaining unamortized premium. Changes to actual and estimated prepayments will impact the timing and amount of premium amortization and, as such, both GAAP and non-GAAP results.

These non-GAAP measures provide additional detail to enhance investor understanding of the Company's period-over-period operating performance and business trends, as well as for assessing the Company's performance versus that of industry peers. Additional information pertaining to the Company's use of these non-GAAP financial measures, including discussion of how each such measure may be useful to investors, and reconciliations to their most directly comparable GAAP results are provided below.

Core earnings and core earnings (excluding PAA), core earnings attributable to common stockholders and core earnings attributable to common stockholders (excluding PAA), core earnings and core earnings (excluding PAA) per average common share and annualized core return on average equity (excluding PAA)

The Company's principal business objective is to generate net income for distribution to its stockholders and to preserve capital through prudent selection of investments and continuous management of its portfolio. The Company generates net income by earning a net interest spread on its investment portfolio, which is a function of interest income from its investment portfolio less financing, hedging and operating costs. Core earnings, which is defined as the sum of (a) economic net interest income, (b) TBA dollar roll income and CMBX coupon income, (c) realized amortization of MSRs, (d) other income (loss) (excluding depreciation and amortization expense on real estate and related intangibles, non-core income allocated to equity method investments and other non-core components of other income (loss)), (e) general and administrative expenses (excluding transaction expenses and non-recurring items) and (f) income taxes (excluding the income tax effect of non-core income (loss) items), and core earnings (excluding PAA), which is defined as core earnings excluding the premium amortization adjustment representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities, are used by the Company's management and, the Company believes, used by analysts and investors to measure its progress in achieving its principal business objective.

The Company seeks to fulfill this objective through a variety of factors including portfolio construction, the degree of market risk exposure and related hedge profile, and the use and forms of leverage, all while operating within the parameters of the Company's capital allocation policy and risk governance framework.

The Company believes these non-GAAP measures provide management and investors with additional details regarding the Company's underlying operating results and investment portfolio trends by (i) making adjustments to account for the disparate reporting of changes in fair value where certain instruments are reflected in GAAP net income (loss) while others are reflected in other comprehensive income (loss), and (ii) by excluding certain unrealized, non-cash or episodic components of GAAP net income (loss) in order to provide additional transparency into the operating performance of the Company's portfolio. Annualized core return on average equity (excluding PAA), which is calculated by dividing core earnings (excluding PAA) over average stockholders' equity, provides investors with additional detail on the core earnings generated by the Company's invested equity capital.

The following table presents a reconciliation of GAAP financial results to non-GAAP core earnings for the periods presented:

		Fo	or the	quarters end	led	
	I	December 31, 2018	Sep	September 30, 2018		ecember 31, 2017
		(dollars in th	ousai	ıds, except pe	er shar	e data)
GAAP net income (loss)	\$	(2,254,872)	\$	385,429	\$	746,771
Net income (loss) attributable to noncontrolling interests		17		(149)		(151)
Net income (loss) attributable to Annaly		(2,254,889)		385,578		746,922
Adjustments to exclude reported realized and unrealized (gains) losses						
Realized (gains) losses on termination or maturity of interest rate swaps		_		(575)		160,075
Unrealized (gains) losses on interest rate swaps		1,313,882		(417,203)		(484,447)
Net (gains) losses on disposal of investments		747,505		324,294		(7,895)
Net (gains) losses on other derivatives		484,872		(94,827)		(121,334)
Net unrealized (gains) losses on instruments measured at fair value through earnings		18,169		39,944		12,115
Loan loss provision		3,496		_		_
Adjustments to exclude components of other (income) loss						
Depreciation and amortization expense related to commercial real estate		11,000		9,278		_
Non-core (income) loss allocated to equity method investments (1)		(10,307)		(2,358)		_
Non-core other (income) loss (2)		_		44,525		_
Adjustments to exclude components of general and administrative expenses and inc	come t	taxes				
Transaction expenses and non-recurring items (3)		3,816		60,081		_
Income tax effect of non-core income (loss) items		3,334		886		_
Adjustments to add back components of realized and unrealized (gains) losses						
TBA dollar roll income and CMBX coupon income (4)		69,572		56,570		89,479
MSR amortization (5)		(18,753)		(19,913)		(19,331)
Core earnings *		371,697		386,280		375,584
Less:						
Premium amortization adjustment cost (benefit)		45,472		3,386		11,367
Core earnings (excluding PAA) *	\$	417,169	\$	389,666	\$	386,951
Dividends on preferred stock		32,494		31,675		32,334
Core earnings attributable to common stockholders *	\$	339,203	\$	354,605	\$	343,250
Core earnings attributable to common stockholders (excluding PAA) *	\$	384,675	\$	357,991	\$	354,617
GAAP net income (loss) per average common share	\$	(1.74)	\$	0.29	\$	0.62
Core earnings per average common share *	\$	0.26	\$	0.29	\$	0.30
Core earnings (excluding PAA) per average common share *	\$	0.29	\$	0.30	\$	0.31
Annualized GAAP return (loss) on average equity		(62.05)%		10.73%		20.58%
Annualized core return on average equity (excluding PAA) *		11.48 %		10.85%		10.67%

		For the years ended					
	D	December 31, 2018	Dec	ember 31, 2017			
	(doll	lars in thousands, o	except pe	er share data)			
GAAP net income (loss)	\$	54,148	\$	1,569,016			
Net income (loss) attributable to noncontrolling interests		(260)		(588)			
Net income (loss) attributable to Annaly		54,408		1,569,604			
Adjustments to exclude reported realized and unrealized (gains) losses							
Realized (gains) losses on termination or maturity of interest rate swaps		(1,409)		160,133			
Unrealized (gains) losses on interest rate swaps		(424,081)		(512,918)			
Net (gains) losses on disposal of investments		1,124,448		3,938			
Net (gains) losses on other derivatives		403,001		(261,438)			
Net unrealized (gains) losses on instruments measured at fair value through earnings		158,082		39,684			
Loan loss provision		3,496		_			
Adjustments to exclude components of other (income) loss							
Depreciation and amortization expense related to commercial real estate		20,278		_			
Non-core (income) loss allocated to equity method investments (1)		(12,665)		_			
Non-core other (income) loss (2)		44,525		_			
Adjustments to exclude components of general and administrative expenses and income taxes							
Transaction expenses and non-recurring items (3)		65,416		_			
Income tax effect of non-core income (loss) items		4,220		_			
Adjustments to add back components of realized and unrealized (gains) losses							
TBA dollar roll income and CMBX coupon income (4)		276,986		334,824			
MSR amortization (5)		(79,764)		(66,667)			
Core earnings *		1,636,941		1,267,160			
Less:							
Premium amortization adjustment cost (benefit)		(62,021)		141,836			
Core earnings (excluding PAA) *	\$	1,574,920	\$	1,408,996			
Dividends on preferred stock		129,312		109,635			
Core earnings attributable to common stockholders *	\$	1,507,629	\$	1,157,525			
Core earnings attributable to common stockholders (excluding PAA) *	\$	1,445,608	\$	1,299,361			
GAAP net income (loss) per average common share	\$	(0.06)	\$	1.37			
Core earnings per average common share *	\$	1.25	\$	1.09			
Core earnings (excluding PAA) per average common share *	\$	1.20	\$	1.22			
Annualized GAAP return (loss) on average equity		0.38%		11.73%			
Annualized core return on average equity (excluding PAA) *		10.99%		10.54%			

* Represents a non-GAAP financial measure.

(3) Represents costs incurred in connection with the MTGE transaction and costs incurred in connection with securitizations of residential whole loans.

From time to time, the Company enters into TBA forward contracts as an alternate means of investing in and financing Agency mortgage-backed securities. A TBA contract is an agreement to purchase or sell, for future delivery, an Agency mortgage-backed security with a specified issuer, term and coupon. A TBA dollar roll represents a transaction where TBA contracts with the same terms but different settlement dates are simultaneously bought and sold. The TBA contract settling in the later month typically prices at a discount to the earlier month contract with the difference in price commonly referred to as the "drop". The drop is a reflection of the expected net interest income from an investment in similar Agency mortgage-backed securities, net of an implied financing cost, that would be foregone as a result of settling the contract in the later month rather than in the earlier month. The drop between the current settlement month price and the forward settlement month price occurs because in the TBA dollar roll market, the party providing the financing is the party that would retain all principal and interest payments accrued during the financing period. Accordingly, TBA dollar roll income generally represents the economic equivalent of the net interest income earned on the underlying Agency mortgage-backed security less an implied financing cost.

Beginning with the quarter ended September 30, 2018, the Company excludes non-core (income) loss allocated to equity method investments, which represents the unrealized (gains) losses allocated to equity interests in a portfolio of MSR, which is a component of Other income (loss). The quarter and year ended December 31, 2018 also include a realized gain on sale within an unconsolidated joint venture, which is a component of Other income (loss).

The quarter ended September 30, 2018 and the year ended December 31, 2018 reflect the amount of consideration paid for the acquisition of MTGE in excess of the fair value of net assets acquired. This amount is primarily attributable to a decline in portfolio valuation between the pricing and closing dates of the transaction and is consistent with changes in market values observed for similar instruments over the same period.

⁽⁴⁾ TBA dollar roll income and CMBX coupon income each represent a component of Net gains (losses) on other derivatives. CMBX coupon income totaled \$1.2 million for each of the quarters ended December 31, 2018 and September 30, 2018, and \$2.3 million for the year ended December 31, 2018. There were no adjustments for CMBX coupon income prior to September 30, 2018.

⁽⁵⁾ MSR amortization represents the portion of changes in fair value that is attributable to the realization of estimated cash flows on the Company's MSR portfolio and is reported as a component of Net unrealized gains (losses) on instruments measured at fair value.

TBA dollar roll transactions are accounted for under GAAP as a series of derivatives transactions. The fair value of TBA derivatives is based on methods similar to those used to value Agency mortgage-backed securities. The Company records TBA derivatives at fair value on its Consolidated Statements of Financial Condition and recognizes periodic changes in fair value as Net gains (losses) on other derivatives in the Consolidated Statements of Comprehensive Income (Loss), which includes both unrealized and realized gains and losses on derivatives (excluding interest rate swaps).

TBA dollar roll income is calculated as the difference in price between two TBA contracts with the same terms but different settlement dates multiplied by the notional amount of the TBA contract. Although accounted for as derivatives, TBA dollar rolls capture the economic equivalent of net interest income, or carry, on the underlying Agency mortgage-backed security (interest income less an implied cost of financing). TBA dollar roll income is reported as a component of Net gains (losses) on other derivatives in the Consolidated Statements of Comprehensive Income (Loss).

The CMBX index is a synthetic tradable index referencing a basket of 25 commercial mortgage-backed securities ("CMBS") of a particular rating and vintage. The CMBX index allows investors to take a long exposure (referred to as selling protection) or short exposure (referred to as buying protection) on the respective basket of CMBS securities and is structured as a "pay-as-you-go" contract whereby the protection buyer pays to the protection seller a standardized running coupon on the contracted notional amount. The Company reports income (expense) on CMBX positions in Net gains (losses) on other derivatives in the Consolidated Statements of Comprehensive Income (Loss). The coupon payments received or paid on CMBX positions are equivalent to interest income (expense) and therefore included in core earnings.

Premium Amortization Expense ("PAA")

In accordance with GAAP, the Company amortizes or accretes premiums or discounts into interest income for its Agency mortgage-backed securities, excluding interest-only securities, multifamily and reverse mortgages, taking into account estimates of future principal prepayments in the calculation of the effective yield. The Company recalculates the effective yield as differences between anticipated and actual prepayments occur. Using third-party model and market information to project future cash flows and expected remaining lives of securities, the effective interest rate determined for each security is applied as if it had been in place from the date of the security's acquisition. The amortized cost of the security is then adjusted to the amount that would have existed had the new effective yield been applied since the acquisition date. The adjustment to amortized cost is offset with a charge or credit to interest income. Changes in interest rates and other market factors will impact prepayment speed projections and the amount of premium amortization recognized in any given period.

The Company's GAAP metrics include the unadjusted impact of amortization and accretion associated with this method. Certain of the Company's non-GAAP metrics exclude the effect of the PAA, which quantifies the component of premium amortization representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term CPR.

The following table illustrates the impact of the PAA on premium amortization expense for the Company's Residential Securities portfolio for the quarters ended December 31, 2018, September 30, 2018, and December 31, 2017:

	For the quarters ended									
	De	cember 31, 2018	Sep	tember 30, 2018		December 31, 2017				
			(dollars	s in thousands)						
Premium amortization expense (accretion)	\$	220,131	\$	187,537	\$	203,951				
Less: PAA cost (benefit)		45,472		3,386		11,367				
Premium amortization expense (excluding PAA)	\$	174,659	\$	184,151	\$	192,584				

		For the quarters ended								
	D	ecember 31, 2018	September 30, 2018			December 31, 2017				
	(per average common share)									
Premium amortization expense (accretion)	\$	0.17	\$	0.16	\$	0.18				
Less: PAA cost (benefit) (1)		0.03		0.01		0.01				
Premium amortization expense (excluding PAA)	\$	0.14	\$	0.15	\$	0.17				

The Company separately calculates core earnings per average common share and core earnings (excluding PAA) per average common share, with the difference between these two per share amounts attributed to the PAA cost (benefit) per average common share. As such, the reported value of the PAA cost (benefit) per average common share may not reflect the result of dividing the PAA cost (benefit) by the weighted average number of common shares outstanding due to rounding.

Interest income (excluding PAA), economic interest expense and economic net interest income (excluding PAA)

Interest income (excluding PAA) represents interest income excluding the effect of the PAA, and serves as the basis for deriving average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA) and net interest margin (excluding PAA), which are discussed below. The Company believes this measure provides management and investors with additional detail to enhance their

understanding of the Company's operating results and trends by excluding the component of premium amortization expense representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities (other than interest-only securities), which can obscure underlying trends in the performance of the portfolio.

Economic interest expense includes GAAP interest expense and the net interest component of interest rate swaps. Prior to the quarter ended March 31, 2018, economic interest expense included the net interest component of interest rate swaps used to hedge cost of funds. Beginning with the quarter ended March 31, 2018, as a result of changes to the Company's hedging portfolio, this metric reflects the net interest component of all interest rate swaps. The Company uses interest rate swaps to manage its exposure to changing interest rates on its repurchase agreements by economically hedging cash flows associated with these borrowings. Accordingly, adding the net interest component of interest rate swaps to interest expense, as computed in accordance with GAAP, reflects the total contractual interest expense and thus, provides investors with additional information about the cost of the Company's financing strategy.

Similarly, economic net interest income (excluding PAA), as computed below, provides investors with additional information to enhance their understanding of the net economics of our primary business operations.

		For the quarters ended								
	De	ecember 31, 2018	September 30, 2018			December 31, 2017				
Interest income (excluding PAA) reconciliation			(dollar	s in thousands)						
GAAP interest income	\$	859,674	\$	816,596	\$	745,423				
Premium amortization adjustment		45,472		3,386		11,367				
Interest income (excluding PAA) *	\$	905,146	\$	819,982	\$	756,790				
Economic interest expense reconciliation										
GAAP interest expense	\$	586,774	\$	500,973	\$	318,711				
Add:										
Net interest component of interest rate swaps		(65,889)		(51,349)		73,957				
Economic interest expense *	\$	520,885	\$	449,624	\$	392,668				
Economic net interest income (excluding PAA) reconc	iliation									
Interest income (excluding PAA) *	\$	905,146	\$	819,982	\$	756,790				
Less:										
Economic interest expense *		520,885		449,624		392,668				
Economic net interest income (excluding PAA) *	\$	384,261	\$	370,358	\$	364,122				

^{*} Represents a non-GAAP financial measure.

Average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA) and net interest margin (excluding PAA)

Net interest spread (excluding PAA), which is the difference between the average yield on interest earning assets (excluding PAA) and the average cost of interest bearing liabilities, and net interest margin (excluding PAA), which is calculated as the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances, provide management with additional measures of the Company's profitability that management relies upon in monitoring the performance of the business.

Disclosure of these measures, which are presented below, provides investors with additional detail regarding how management evaluates the Company's performance.

	Fo	r the	quarters ended	
	December 31, 2018	S	September 30, 2018	December 31, 2017
Economic metrics (excluding PAA)	(d	lollaı	rs in thousands)	
Average interest earning assets	\$ 107,232,861	\$	101,704,957	\$ 100,247,589
Interest income (excluding PAA) *	\$ 905,146	\$	819,982	\$ 756,790
Average yield on interest earning assets (excluding PAA) *	3.38%		3.22%	3.02%
Average interest bearing liabilities	\$ 91,746,160	\$	86,638,082	\$ 85,992,215
Economic interest expense *	\$ 520,885	\$	449,624	\$ 392,668
Average cost of interest bearing liabilities	2.22%		2.08%	1.83%
Economic net interest income (excluding PAA) *	\$ 384,261	\$	370,358	\$ 364,122
Net interest spread (excluding PAA) *	1.16%		1.14%	1.19%
Interest income (excluding PAA) *	\$ 905,146	\$	819,982	\$ 756,790
TBA dollar roll income and CMBX coupon income	69,572		56,570	89,479
Interest expense	(586,774)		(500,973)	(318,711)
Net interest component of interest rate swaps	65,889		51,349	(82,271)
Subtotal	\$ 453,833	\$	426,928	\$ 445,287
Average interest earnings assets	\$ 107,232,861	\$	101,704,957	\$ 100,247,589
Average TBA contract and CMBX balances	14,788,453		12,216,863	17,509,691
Subtotal	\$ 122,021,314	\$	113,921,820	\$ 117,757,280
Net interest margin (excluding PAA) *	1.49%		1.50%	1.51%

^{*} Represents a non-GAAP financial measure.